

GRANVILLE
CAPITAL, INC.

July 9, 2008

PEARCE A. LANDRY
Principal

Mr. Allan Beck
2606 Phoenix Drive
Suite 600
Greensboro, NC 27406

Dear Allan,

I am writing to let you know about a recent weather-related event at my house and the performance of the surge protection system your company had previously installed.

As you know, my family spent a considerable amount of money on lighting control systems, whole house audio with multiple zones, surround sound theatre features and more. Upon completion, you recommended that we consider protecting our house with a whole house surge protection system given the amount of sensitive electronics we had installed. I originally declined, presuming that the odds of us ever having an event requiring protection was rather remote. However, after 6 months, I decided to have you install the surge protection. I am very thankful that I did.

Recently during a thunderstorm, lightning hit a tree about 50 feet from my house causing a surge of electricity into my house through an exterior outlet located near the tree. This surge turned the outlet black as it entered the house on the way to my breaker boxes and ultimately throughout the rest of my house. I am very happy to report that upon entering the surge protection devices located at my breaker boxes, the surge was effectively eliminated without causing any further damage throughout the house. Between the lighting controls systems, audio systems, home theatre, televisions, computers and appliances that could have been damaged, the surge protection system likely saved me over \$75,000. I am very grateful and pleased!

Sincerely,



Pearce Landry

PAL/jkc
Enclosures